

# Newton Phoenix Fund

First quarter 2010



## Fund information

### Aim

To achieve long-term growth in excess of cash returns from a balanced portfolio diversified across a range of assets. The Fund is intended to have significantly lower absolute volatility than traditional equity biased funds, but will exhibit volatility relative to its benchmark.

### Fund facts

Fund structure	Unit Trust
Base currency	GBP
Benchmark	1 month £ Libor +2.0% p.a.
Fund launch date	11 April 2003
Fund domicile	UK
Pay dates	20 Mar, 21 Sep
ISIN	GB00B0Z86D35
SEDOL	B0Z86D3

### Fund data

Fund size (millions)	GBP 41
Volatility	11.8
Dividend yield	2.1%
Sharpe ratio	-0.2

### Fees and charges

Annual management charge	0.8%
Total expense ratio	0.88%

All figures correct as at 31 March 2010

Risk and performance statistics sourced from Newton using 36 months of data (where applicable) to 31 March 2010

## Focus on the latest quarter

### Performance over three months

<b>Newton Phoenix Fund</b>	<b>4.7%</b>				
1 month £ Libor +2% p.a.	0.6%	ARC Balanced Asset (est)	4.5%	IMA Cautious Managed	4.2%
FTSE W World	9.9%	ML £ Non-Gilt Index £	4.0%	FTSE All Share	6.4%

### Significant transactions

#### Acquisitions

Intl Public Partnership Ltd
UK Commercial Prop Tst (Placing 11/02/10)
Goldman Sachs-Phoenix Autocall FTSE 100
Greece (Republic of) 6% Bds 19/07/2019
Denbury Resources Inc.

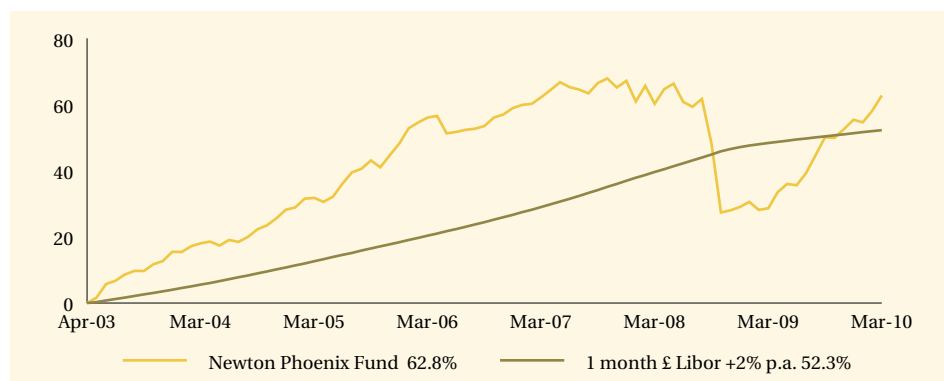
#### Disposals

Alternative Inv Strategies Ltd-Sterling Hedged
Goldman Sachs Dynamic Opps Ltd-GBP Shs
Bank of America Corp.
Total S.A.
Greece (Republic of) 6% Bds 19/07/2019

Note: Portfolio holdings are subject to change at any time without notice and should not be construed as investment recommendations.

## Long-term performance

### Performance since launch



	2001	2002	2003	2004	2005	2006	2007	2008	2009	YTD 2010
Phoenix Fund	-	-	-	11.0	15.6	7.2	5.2	-22.8	20.5	4.7
1 month £ Libor +2% p.a.	-	-	-	6.5	6.9	7.0	8.1	7.4	2.8	0.6

### Discrete past performance - percentage change

From	31/03/05	31/03/06	31/03/07	31/03/08	31/03/09
To	31/03/06	31/03/07	31/03/08	31/03/09	31/03/10
Newton Phoenix Fund	18.5%	3.9%	-1.2%	-19.7%	26.5%

All performance sourced from: Lipper, Bloomberg, ARC & Datastream, as at 31 March 2010. Calculation basis: Sterling, total return, bid to bid, without initial charges, net income reinvested, net of management fees.

### Risk factors

This is a financial promotion and is not intended as investment advice. Past performance is not a guide to future returns. The value of investments and the income from them can fall as well as rise and investors may not get back the original amount invested. The value of overseas securities will be influenced by fluctuations in exchange rates. If the portfolio invests in sub-investment grade bonds that typically have a low credit rating these carry a high degree of default risk, which can affect the capital value of your investment. If the portfolio has exposure to hedge funds, gold, private equity and property via publicly quoted transferable securities, there are additional risks associated with these sectors.

## Newton's themes

Newton is a global thematic stock picking company. Our style is team oriented and relies on effective communication between all of our investment personnel. Two of our themes are listed below, along with examples of individual holdings.

## All Change

### Factors

The previously benign period of stable growth, low inflation, and easy credit, which allowed private sector debt and financial leverage to grow to unsustainable levels (as described in a previous theme, "Becalmed") has come to an end. When assessing investments we assume that access to credit will remain difficult, which favours companies with limited financing requirements and argues against exposure to highly-indebted customers.

### Investments

BP, GlaxoSmithKline, Roche, Vodafone

## Developing Economies

### Factors

The influence of the developing world on the global economy continues to grow, and developing economies ultimately are on a convergence course, in terms of demographics and consumption trends, with the industrialised world. This long-term secular trend will depend on the development of Western-style health and social security systems and will involve significant cyclical influences as well as frictions regarding trade policies.

### Investments

Petrobras, Harbin Power, Anhanguera, Banco Santander Chile

## Newton

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### London

160 Queen Victoria Street, London  
EC4V 4LA

### Edinburgh

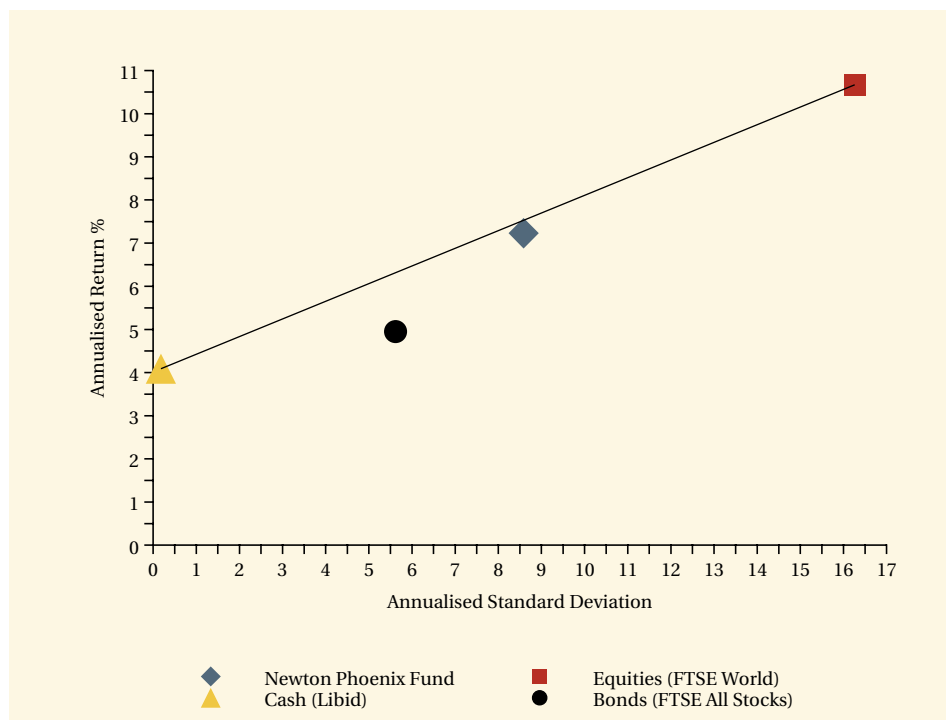
2 Festival Square, Edinburgh EH3 9SU

### Leeds

1 Whitehall Riverside, Leeds LS1 4BN

## Long-term performance - risk and reward

### Fund return and volatility since launch

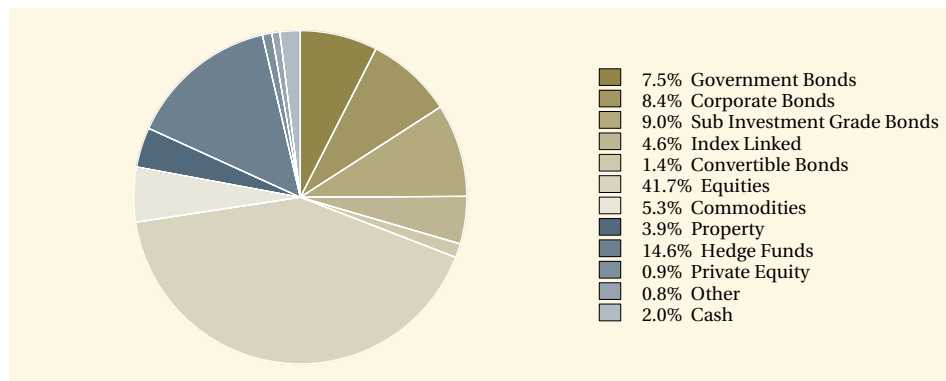


This chart shows both return and volatility. The Newton Phoenix Fund has provided an annualised return of 7.2% since relaunch with lower volatility compared to equities. The relaunch date of the fund was 11 April 2003.

Performance sourced from: Lipper, Bloomberg & Datastream, as at 31 March 2010. Calculation basis: Sterling, total return, bid to bid, without initial charges, net income reinvested, net of management fees.

## Fund analysis

### Breakdown as % of total market value



Source: Newton as at 31 March 2010.